

Business Development Intern

In this position you will aid the development of potential new projects and projects in the development pipeline. You will contact potential clients and prepare and present solar, wind and storage proposals. You will also analyse potential clients' electricity bills, design solar system arrays, and work with a financial model to determine the viability of the business model. The ideal candidate will have a passion for the clean energy space, be a comfortable communicator in all settings, and enjoy the challenge of start-up life.

Responsibilities:

- Analyze financial models to determine their viability
- Foster relationships with industry participants
- Participate in strategic discussions on business opportunities as they align with policy movements
- Contribute to our internal knowledge base of policy and data assets

Qualifications:

- You are passionate and open-minded about the solar industry
- You have experience working in the energy industry or demonstrated understanding of the renewable energy transition
- You are comfortable in a distributed work environment and have complete command of MS Office including significant skills in Microsoft Excel
- You enjoy working in teams, but can problem solve effectively without instruction
- You have strong oral and written communication skills

About Us:

Ecogy's Platform Provides Renewable Energy Solutions that are Distributed, De-carbonized, Digitized, and Democratized. Ecogy Solar, founded in 2010, is the leading small/medium commercial financier of solar projects across the U.S. and the Caribbean. Ecogy develops and finances distributed renewable energy generation projects and currently owns and operates systems across 9 states, Washington D.C. and the Caribbean. Ecogy provides a suite of energy solutions to our customers. In all cases, our offerings involve Ecogy deploying, maintaining, owning and operating these assets while sharing the economic and social benefits with our partners and clients.